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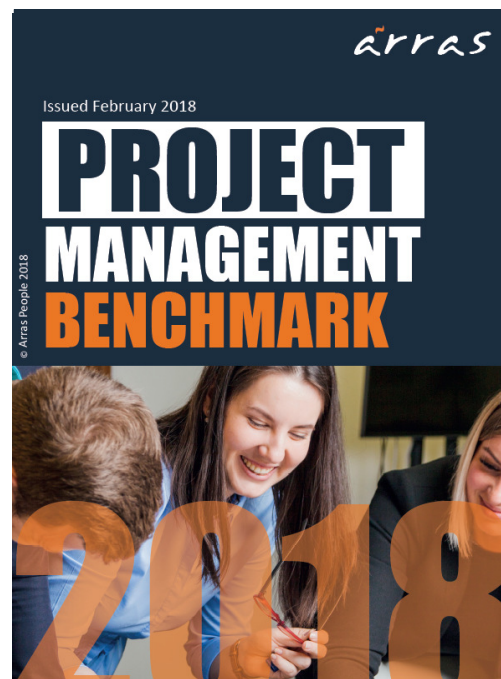


Hi Lindsay

Welcome to the February 2018 edition of TipOffs from Arras People.

January passed in a blur, with lots of activity here at Arras; not only working on the **2018 Project Management Benchmark Report** but also managing a very busy portfolio of clients looking to place both freelance and permanent PM practitioners. The month included some very interesting tells about the market which are worth sharing for those looking to recruit as well as those of you looking for that next opportunity.

- Placements were up for both freelance and permanent positions
- Offers declined were also up, as many practitioners decided to take competing offers. All at higher levels of remuneration!
- Lost candidates were up, as clients taking too long to formalise an offer were gazumped by their competitors



- Freelancers impacted by the liquidation of Carillion reported substantial losses on unpaid invoices, with little hope as unsecured creditors of recovering more than a penny in the pound when the process is complete

These signals along with the results of the 2017 PM Census suggest that the worm has begun to turn in a number of sectors and the PM job market is awakening from its slumber. The war for talent is warming up as the availability of skilled and experienced practitioners tightens. 2018 could be an interesting and challenging year for all concerned.

Moving on to the 2017 PM Census, we would like to thank all those practitioners and people aligned to the project management domain who took the time to participate and share their experiences of 2017 and what they are anticipating will happen in 2018.

From the responses we have been able to create the [2018 Arras People Project Management Benchmark Report](#), unbelievably our 13th edition. The report covers a breadth of topics reflecting the data gathered from UK respondents as well as others from around the globe. Some of the topics covered include:

- PM Recruitment Trends
- Trends in PM Education Qualifications
- An Update on the Impact of the Off-Payroll Workers Legislation;
- The Aging Profile of UK Practitioners

As well as this we also summarise the situation around Unemployed Practitioners, Living Standards & Confidence with overviews on both Freelancer and Employees and their remuneration.

Packed with information and data as well as Project Management Practitioner Infographics we hope this will be another useful snapshot of the domain.

To Access your copy please follow this link:

[Project Management Benchmark Report](#)

We hope you enjoy the 2108 PMBR and as ever look forward to your feedback.

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